2018 Sponsorship Opportunities

 E_{2018}

Exclusive trade show coverage that is BETTER THAN being there.

rAVePubs.com/ISE2018



It's the perfect reference after attendees return home or for those that didn't go.

Comprehensive, creative, integrated marketing.



rAVe [NOW] OnDemand is the exclusive trade show coverage of rAVe [Publications]. We've traveled all over the globe to bring the AV industry the BEST live trade show coverage with our exclusive rAVe [NOW] OnDemand media platforms. rAVe [NOW] is BETTER THAN being on the show floor for an attendee, and it is the perfect reference after attendees return home.

When rAVe is at trade shows, our team posts news, blogs, videos and podcasts in real-time and not only provides the **most comprehensive** social media coverage, but also floods the web with ISE news. All of this is designed to attract a knowledgeable, engaged and influential audience of buyers.

Sponsors are seamlessly integrated.



MORE ABOUT rAVe [NOW]

OnDemand @ ISE 2018

To give rAVe's audience the best possible and easiest to find ISE 2018 coverage, a dedicated ISE MicroSite will be created for the 2018 show.

Sponsors are seamlessly integrated into the content rAVe publishes, offering increased exposure through a number of show-related channels.

It's not just a banner ad on the 2018 ISE MicroSite.

Sponsorship includes integrated and featured coverage of your products and initiatives, opportunities for live video and audio interviews, increased brand exposure and creative marketing opportunities. The 2018 ISE MicroSite with your logo, banner advertisement, featured stories and videos will remain up for at least one year. Attendees and readers will return to the site throughout the year to review products, news and videos, so your marketing investment will show returns all year.

OnDemand Stats

Things You Need to Know | ISE 2018- Projected Stats



ISE 2018 Sponsorship

Options A

SHOWSTOPPERS

We want readers to see your stuff!

Use your spot to invite attendees to your booth, announce new products, let attendees know about prizes or contests or just simply get your name out there to rAVe readers.



^ <u>example of a SHOWSTOPPERS</u>

Every sponsor at every level will receive an ad, description and link that will be included in TWO dedicated email blasts for ISE 2018. One email will be sent right before the show and the second email will be sent a few days after. Both pre and post-ISE 2018 SHOWSTOPPERS email blasts will be sent to all subscribers of rAVe [Publications] ProAV, Digital Signage, rAVe Europe and HomeAV reader lists. This is well over 200,00 readers!

Of course, each sponsor will have the opportunity to change the text description for the second blast. This gives you the option to include a follow-up message, call-to-action, or a way for readers to find out more information.

The order of each sponsor's feature will be randomly selected for both pre- and post-ISE 2018 SHOWSTOPPERS.

Sponsor Receives	The Cool!	The Super!	The Awesome!	The Incredible
Ad feature included in TWO <u>email blasts</u> for ISE 2018*	\checkmark	\checkmark	\checkmark	\checkmark
Large graphic image to draw the reader's attention	\checkmark	\checkmark	\checkmark	\checkmark
Brief text description of product, service or technology	\checkmark	\checkmark	\checkmark	\checkmark
URL redirect	\checkmark	\checkmark	\checkmark	\checkmark
As many <u>product videos</u> as you wish scheduled and shot at your convenience.	\checkmark	\checkmark	\checkmark	\checkmark
Product videos posted to <u>ISE 2018 MicroSite</u> within 24 hours	\checkmark	\checkmark	\checkmark	\checkmark
Social media promotion of all product videos on Twitter and through other channels.	\checkmark	\checkmark	\checkmark	\checkmark
Access to product videos for embedding on your website or social media platforms and assistance if needed from rAVe team.	\checkmark	\checkmark	\checkmark	\checkmark
Pre-ISE 2018 <u>Podcast</u> or <u>Video Product Demo</u> with Gary Kayye Podcast will be produced by and distributed via rAVe RADIO & will be about sponsor's ISE 2018 expectations or particular product/service that will be featured at ISE.		\checkmark	\checkmark	\checkmark
Podcast or Video Product Demo published on ISE Micro- Site, on rAVePubs.com & promoted on social media.		\checkmark	\checkmark	\checkmark
Pre or Post-ISE Video Product Demo with founder Gary Kayye			\checkmark	\checkmark
Video Product demo published on ISE MicroSite, on <u>rAVePubs.com</u> and on <u>rAVe's YouTube channel</u> and pro- moted on social media			\checkmark	\checkmark
Exclusive ISE on-site video interview with Sara Abrons or Gary Kayye			\checkmark	\checkmark
On-site video interview published as story on ISE Micro- Site, on rAVe's YouTube channel and promoted on social media			\checkmark	\checkmark
Social media campaign (five tweets, one Facebook post, two LinkedIn posts)				\checkmark
Exclusive on-site interview and <u>stand tour</u> with Gary Kayye				V
Stand tour published as story on ISE MicroSite, rAVe's YouTube channel and promot <mark>ed on social media</mark>				
Logo placed in rAVe's official ISE 2018 <u>Digital Daily</u> (which is sent to all subscribers of rAVe's commericial AV lists				\checkmark
SE 2018 Investment	\$1,500	\$3,000	\$5,000	\$10,000

ISE 2018 Sponsorship

Options B

FLAGSHIP SPONSORSHIP OPTIONS

We want readers to see your stuff!

This is designed, and is proven, to guarantee sponsors will see attendees driven to their stand/booth. You can use it to announce new products, let attendees know about prizes or contests you're doing, or just simply get your name out there to rAVe readers!





GOLD LEVEL | \$30,000

Partnering with rAVe at the Gold Level sponsorship will give your brand increased exposure at ISE 2018 before, during and after the show. Gold Level sponsorship will give you the opportunity to engage with attendees and provide you with the necessary channels to expand your brand's voice beyond the ISE 2018 show floor AND the ability to attract influential visitors to your stand.

PLATINUM LEVEL | \$40,000

Partnering with rAVe at the Platinum Level integrates your brand with the exclusive rAVe [NOW] OnDemand coverage, creating a unique marketing opportunity only rAVe can offer. Engage with show attendees, increase exposure, generate leads and enjoy a packed stand at ISE 2018.

THE GAME @ ISE 2018 is our exclusive on-site, attendee-driving marketing game used to generate and collect attendee leads. You may not realize, but we have often collected more leads than any other exhibitor at ISE and as a Platinum Sponsor, we share them with you!

THE GAME @ ISE 2018 is an in-person game played over the first two days of the show on each sponsors' stand/booth and around the show floor; giving away thousands of dollars worth of prizes and driving leads.

Sponsor Receives	GOLD	PLATINUM
Logo on ISE 2018 MicroSite	\checkmark	\checkmark
Banner ad on ISE 2018 MicroSite	\checkmark	\checkmark
Takeover ad integrated into <u>rAVe [NEWS] App</u>	\checkmark	\checkmark
Logo included in rAVe pre-ISE marketing (materials include: email blasts, social media, podcasts and more) Estimated reach: 113,000 AV integrators	\checkmark	\checkmark
Logo placed on apparel worn by rAVe team on ISE show floor	\checkmark	\checkmark
<u>Pre- or post-ISE podcast</u> (or <u>Video Product Demo</u>) featuring sponsor's expectations or a particular product/service to be featured at the show	\checkmark	\checkmark
<u>Product videos</u> shot at sponsor's convenience (videos will be featured in Sponsored Video section on front page of the ISE MicroSite	\checkmark	\checkmark
Original 1080p product video files shot in your stand at ISE to use in your own post-show promotions at Sponsor's request. Videos for non-sponsors are shot in 720p.	\checkmark	\checkmark
On-site video interview with Sara Abrons or Gary Kayye (interview will be featured on MicroSite)	\checkmark	\checkmark
Video interview will be published and featured as a story/blog on MicroSite receiving 5x the exposure of any other post at ISE	\checkmark	\checkmark
Increased social media support before, during and after ISE 2018. This includes access to all of our Facebook, LinkedIn, Twitter and Instagram followers.	\checkmark	\checkmark
Six custom written tweets sent via rAVe's own Twitter account (tweets can be sent out before, during and after ISE 2018	\checkmark	\checkmark
One hour consulting call with Gary Kayye after ISE 2018 about whatever the Sponsor would like (this alone is a \$2,500 value)		\checkmark
Participation in THE GAME @ ISE 2018, a lead generation service		
Logo included in all THE GAME marketing materials		\checkmark
All leads gathered from THE GAME @ ISE 2018 and sent to you within 1 week following the show		\checkmark
Increased social media about your participation in THE GAME		\checkmark
ISE 2018 Investment	\$30,000	\$40,000





A LA CARTE

The opportunity to engage with attendees and the necessary channels to expand your brand's voice beyond the ISE 2018 show floor.

VIDEO DEMO & SOCIAL | \$5,300

Pre- or post-ISE video product demo with Gary Kayye | Video demo published on ISE MicroSite, on rAVePubs.com, on rAVe's YouTube channel and promoted on social media | Social media campaign (5 tweets, 1 Facebook post, 2 LinkedIn post) that is written by sponsor and distributed by rAVe

PROFESSIONAL STAND PHOTOS | \$2,000

One-hour scheduled session of photography at sponsor's booth (which includes booth and product photos, as well as personnel and/or a team photo) | Session can be scheduled during show hours to show booth crowded with attendees or before/after show hours | Original photo files within 24 hours

ISE SOCIAL MEDIA CAMPAIGN | \$2,000

Seven tweets | Two Facebook Posts | One LinkedIn Post on rAVe's company page | One LinkedIn Post in AVIP LinkedIn Group | One LinkedIn Post on Gary Kayye's personal account | Content will be written by the sponsor and distributed via rAVe's social media channels

ON-SITE VIDEO INTERVIEW | \$3,500

Exclusive ISE on-site interview with Sara Abrons or Gary Kayye | Interview will take place at sponsor's stand | On-site video interview published as story on ISE MicroSite, on rAVe's YouTube channel and promoted on social media









CUSTOM POST-ISE SUMMARY EMAIL BLAST | \$4,500

One custom HTML email blast promoting sponsor's presence at ISE sent to rAVe's ProAV email list, designed by rAVe | Email blast can include all of the following: summary blog post of sponsor's presence at ISE written by Sara Abrons or Gary Kayye, highlight of executive on-site interview, links to: product videos, podcasts, product stories, photos and other coverage. Emails will send two to six weeks after conclusion of ISE 2018



RAVE RADIO

Sponsor Receives

Logo on ISE 2018 MicroSite

Sponsor mentioned at beginning and end of every ISE 2018 podcast (approximately 40 podcasts)

Podcasts will be promoted on social media and are inclued in the monthly rAVe RADIO email newsletter, which is sent to ALL rAVe email subscribers

Two exclusive <u>on-site podcasts</u> with Gary Kayye | Podcasts will be produced on rAVe RADIO and will feature ISE 2018 products/services or sponsor's expectations

rAVe RADIO podcasting station: sponsor will have the opportunity to have the podcast station in their stand during ISE 2018 and majority of the podcasts will be recorded at this station

Ad feature included in two email blasts for ISE 2018

Large graphic to draw the reader's attention

Brief text description of product, service or technology

Product videos scheduled and shot at your convienence (as many as you wish)

<u>Pre-ISE 2018 Podcast</u> with Gary Kayye about the sponsors expectations or a particular product/service that will be featured at ISE 2018

Podcast published on ISE MicroSite, on rAVePubs.com and promoted through social media

Pre- or post-ISE <u>Video Product Demo</u> with Gary Kayye. Video product demo should demo a product or technology that will be or was featured at ISE 2018

Video demo published on ISE MicroSite, on rAVePubs.com, on rAVe's YouTube channel and promoted on social media

Product videos posted to ISE 2018 MicroSite within 24 hours

Social media promotion of all product videos on Twitter, Facebook, and other social channels

Access to product videos for embedding on sponsor's website or social media platforms

ISE 2018 Investment: \$5,500

Are you ready for ISE 2018?

Let us help power your brand and tell your story at ISE 2018.

Thank you.

and we look forward to working with you at ISE 2018!

If you would like more information on any of the ISE 2018 sponsorship opportunities please contact:

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